



Capabilities integrator

2020

8 January

a manned space ship
Soyuz TM-18 was
launched from Baikonur
Cosmodrome.

14 March

Linux version 1.0.0 was released

23 June

the first flight of the
Russian-Ukrainian An-38
took place

7 April

a country code top-
level domain has
been registered for
Russia - .ru.

**What was
the year 1994
remembered for?**

31 August

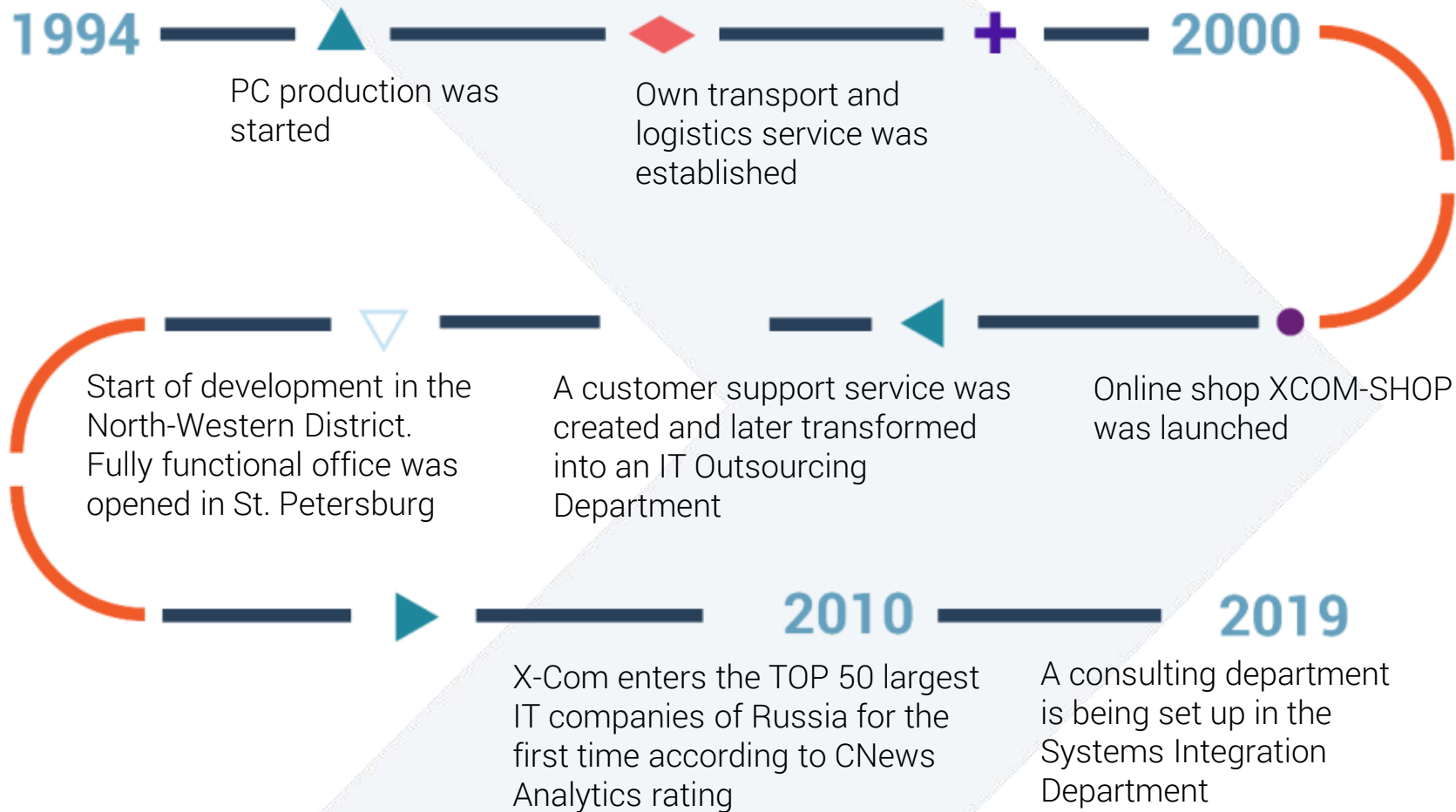
IBM Deep Blue computer beats
world chess champion Garry
Kasparov for the first time

29 November

On 29 November, ORT TV
company was established
(now Channel 1)

Company X-Com was established

How did we grow?



X-Com today

25 years
work with you

Quality management system
соответствующая международному стандарту ISO 9001-2011.



Done more than
7000
projects

More than
400 qualified professionals
100 technical experts
that are certified by world's leading IT manufacturers



One of **ТОП-30**
largest players on the Russian system integration market.



Warehouses in Moscow and St. Petersburg with an area over **10000 m²**

Consolidated proceeds in 2019
11,7 billion RUB



More than
190000
corporate clients

Our capabilities

Consulting, finding solution

Selection of optimal equipment composition and configuration
Assistance in term of reference creating

Financial instruments

- Leasing
- Flexible pricing
- Credit lines
- Postponement of payment

Complex follow-up support during deals

From the task to the solution: from equipment selection to its implementation and further support

Supplies and projects on a competitive basis

Participation in tenders of state and commercial companies in accordance with Federal Law-44 and Federal Law-223, work with the state government, special and treasury accounts, and special inspections

Equipment testing

Allows you to select the best equipment to meet your needs

Logistics

Delivery of products across the country by own transport or by a third-party transport company



Solutions

System integration

- IT systems design
- Commissioning of computer complexes
- Commissioning of office telephone switchboard
- Installation and deployment of workplaces
- Introduction of corporate printing systems
- Multimedia systems
- Organization of virtual workplaces (VDI)

The company's staff includes qualified designers, engineers, presale-experts and technical specialists who have received specialized training and certification at training centers of the world's largest equipment and software manufacturers.

Structured cabling system (SCS)

- Structured cabling systems
- Local area networks
- Telephone networks
- Cable TV networks

X-Com designs and implements low-current systems of any purpose and complexity both for its own projects and for the customer's ready-made project documentation. The company's solutions are characterized by high reliability, correct operation over a long period of time, scalability and availability. Projects are carried out on a turnkey basis from survey to implementation and maintenance, with warranty coverage.

Construction of engineering infrastructure of buildings and structures

- Ventilation and air conditioning systems
- Guaranteed electricity supply
- Power production of facilities
- Lighting systems
- Fire extinguishing systems

X-Com engineers design the entire range of internal and external engineering systems for facilities of any complexity.



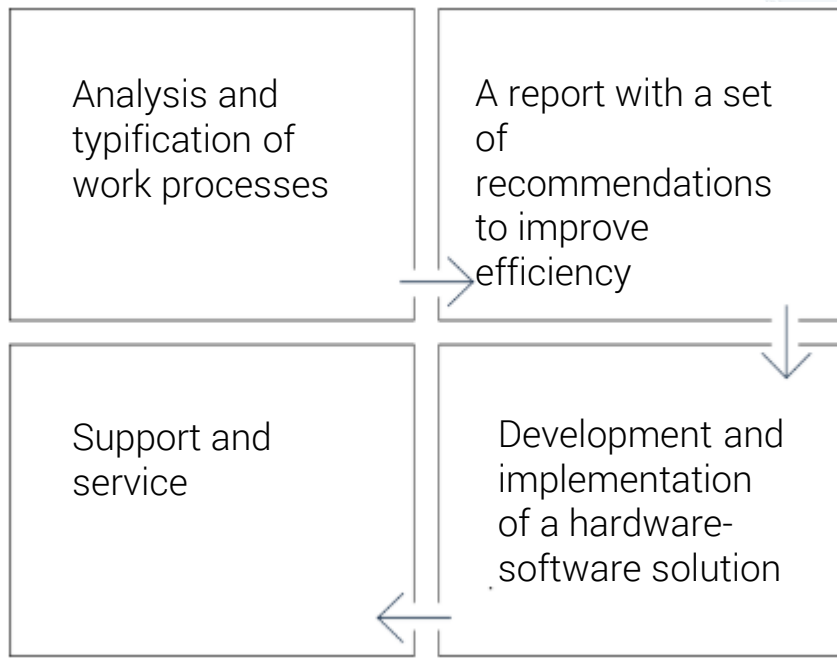
Cctv and security systems

- Access monitoring and control system (AMCS)
- CCTV and video analytics systems
- Fire alarm systems
- Security alarm systems
- Alert systems
- Automatic fire extinguishing systems

We have implemented dozens of large-scale projects in the area of integration of technical security systems for various purposes: from small offices to large business centers, industrial and commercial enterprises. When creating solutions, we use software and hardware from leading global manufacturers, which are highly reliable.

Improve the efficiency of functional work processes

- Increased efficiency of functional processes and, as a result, global business efficiency
- Transparent control and continuous optimization of resource costs (time, labour, logistics and finance)
- Management of risks, plans and economic indicators



To whom:

- Commercial and state companies in all business areas

How:

- By introducing the service model into business practice

Where applicable :

- Wherever a service model is used

Advantage:

- The service model makes it possible to accumulate a knowledge base and use it to automate working systems

Office on a turnkey basis

- IT infrastructure
- Security systems
- Engineering infrastructure
- Structured cable system

**Come and work:
everything is ready!**

Do you move to a new location?



Do you open a new office?





Services

IT infrastructure audit

- IT infrastructure audit
 - Server hardware
 - Data Storage Systems (DSS)
 - Backup system
- Inventory of user equipment
- Network infrastructure audit
- Software and licensing audit
- Corporate communications audit

As a result of the audit, the customer receives a detailed report on the status and performance of the IT infrastructure and detailed recommendations on its modernization, configuration and use.

IT outsourcing

- Integrated IT Outsourcing
- Maintenance of the server park and storage facilities
- Maintenance of computer equipment
- Maintenance of copying and printing equipment
- Corporate printing outsourcing
- Maintenance of information security systems
- Maintenance of network infrastructure
- Maintenance of corporate telephony
- Maintenance of integrated safety systems

The transfer of IT service functionality to outsourcing allows the customer to gain full control over all the costs of purchasing and supporting the IT complex, while reducing them significantly. The client can independently choose the level of service support and the composition of its constituent works, thus forming an optimal service portfolio for itself.

IT consulting

- Assessment and justification of compliance with IT needs
- Improving the efficiency of IT infrastructure

Consulting allows us to significantly reduce risks when creating and implementing new IT solutions and ensure that the quality of the system's work meets strategic business objectives.

IT-moving

- Audit and classification of equipment
- Dismantling and marking of customer equipment
- Preparation of communication and security systems in the new office
- Transport and logistics services
- Migration of IT infrastructure
- Setting up network, IT and peripheral equipment in the new office

The service allows the IT infrastructure of the company to be moved when the office is moved without significant time or effort. X-Com specialists will carefully move the entire complex of IT equipment, install it in a new location and carry out a full cycle of commissioning work.



Cost-per-copy services

- Reducing costs and increasing profitability
- Predictability of printing costs
- Exemption from non-core assets
- Control of printed document flow
- Reducing the burden on IT professionals
- Guarantee of performance of equipment and related processes
- Single point of responsibility

Cost-per-copy services involves transferring the functions of active management and optimization of printing equipment and related business processes to the core service provider.

Supply of equipment and software

- Selection of equipment and software according to your tasks
- Delivery
- Installation and commissioning
- Accompanying
- Service maintenance

At X-Com own warehouse, a huge number of items are constantly available, both in bulk and unique products. Deliveries are made as part of project activities and separately.

Servers, DSS, workstations, laptops, monitors, components, UPS, multimedia, ready-made solutions of videoconferencing systems

Active and passive network equipment, office telephony, video surveillance equipment

Software for servers, workstations, information security software, cloud services

Multifunctional devices, printers, copiers, plotters, consumables



Production

Offer



COMPUTERS

The variety of ready-made and customised configurations of X-Com computers makes it possible to solve tasks at any level. All computers undergo multistage testing at each stage of production and before sale and are accompanied by a three-year warranty. The company own service centre provides operative warranty and post-warranty repair.



WORKSTATIONS

Performance workstations based on the latest generation Intel processors and Optane non-volatile memory are a reliable tool for solving tasks of design and engineering teams, multimedia content creators, financial analysts and other specialists whose work requires powerful resources for data processing.

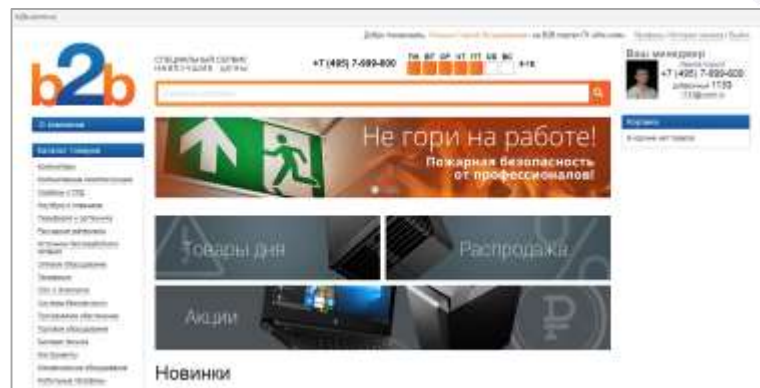


SERVERS

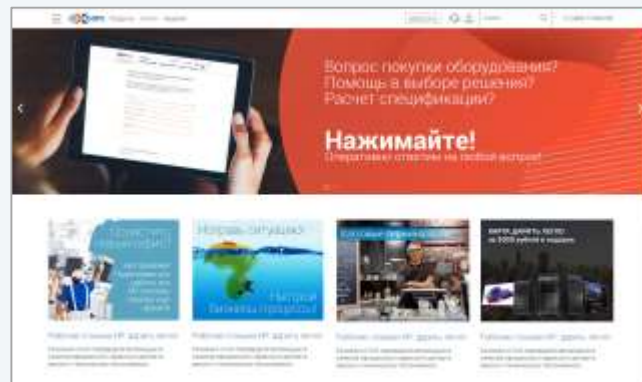
In addition to the basic range, X-Com offers non-standard servers in tower or rack-mounted versions, finely customised to meet the tasks and individual customer requirements. This enables the best price/performance ratio to be achieved and eliminates overpayments for unclaimed functionality.

Promotions for you!

Special offers and products of the day on the B2B portal b2b.xcom.ru)



Regular promotions on the xcom.ru website



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Thank you for attention!